

## **Investment- Strategy and Objectives**

Outcome Wealth Management manages portfolios comprised of large, liquid ETFs. Our strategies are designed to provide efficient global diversification, offer better protection in bear markets, and deliver higher long-term returns.

### Monthly Results:

# **GTAA (CAD-based accounts)**

|      | Jan  | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug  | Sep   | Oct   | Nov  | Dec  | YTD  |
|------|------|-------|-------|-------|-------|-------|-------|------|-------|-------|------|------|------|
| 2017 |      |       |       |       | 1.7%  | -0.1% | 1.9%  | 0.1% | 0.5%  | 1.6%  | 0.5% | 1.3% | 7.7% |
| 2018 | 1.3% | -2.7% | -0.3% | -0.2% | 0.6%  | 0.8%  | 0.9%  | 0.9% | -1.1% | -1.7% | 0.2% | 1.6% | 0.2% |
| 2019 | 0.0% | 0.7%  | 1.4%  | 1.5%  | -2.9% | 0.7%  | -0.2% |      |       |       |      |      | 1.1% |

### **GTAA (USD-based accounts)**

|             | Jan  | Feb   | Mar   | Apr   | May   | Jun  | Jul   | Aug  | Sep   | Oct   | Nov   | Dec  | YTD   |
|-------------|------|-------|-------|-------|-------|------|-------|------|-------|-------|-------|------|-------|
| 2017        |      |       |       |       |       |      |       | 1.3% | 0.9%  | 1.1%  | 0.5%  | 1.4% | 5.4%  |
| 2018        | 2.0% | -3.4% | -0.2% | -0.1% | 0.4%  | 0.6% | 1.0%  | 0.7% | -0.4% | -2.0% | -0.1% | 0.9% | -0.8% |
| <b>2019</b> | 1.1% | 0.3%  | 1.6%  | 1.5%  | -2.9% | 1.3% | -0.2% |      |       |       |       |      | 2.8%  |

# **Portfolio Allocation**

In July, the GTAA strategy was neither aggressively nor defensively positioned, with four 10% long positions in U.S., Eurozone, Japanese and emerging market stocks. The remaining 30% of our pro-cyclical exposure was equally weighted in U.S. Preferred Shares, U.S. high yield bonds and emerging market sovereign bonds. The rest of the portfolio was 15% invested in long-term U.S. Treasuries and 15% invested in short-term U.S. investment grade bonds.

Four of our seven growth-sensitive exposures rose during the month, with U.S. stocks rising 1.51%, U.S. preferred shares up 1.79%, U.S. high yield bonds rising 0.16% and emerging market sovereign bonds up 0.73%. Our remaining three pro-cyclical positions fell, with Eurozone stocks falling 2.63%, Japanese stocks down 0.42% and emerging market equities falling 2.66%. Our 15% positions in Treasuries and investment grade bonds rose 0.26% and 0.13%, respectively.

For August, our portfolio has taken a more defensive stance, moving down our pro-cyclical exposure from 70% to 50%. We have a minimal, 10% equity exposure, which is concentrated in the S&P 500 Index. The remaining 40% of our "risk-on" positions are equally spread across U.S. REITs, U.S. preferred shares, U.S. high yield bonds and emerging market sovereign bonds. The 50% weight in our "risk-off" bucket is equally spread across long-term Treasuries and short-term U.S. investment grade bonds.

# Contact

Outcome Wealth Management 110 Yonge Street, Suite 1602 Toronto, Ontario M5C 1T4 www.outcomewm.com Noah Solomon President and Chief Investment Officer nsolomon@outcomewm.com +1 (416) 687-5403

Beth Philp VP, Client Engagement elizabeth.philp@outcomewm.com +1 (416) 687-6680

# Disclaimer

This newsletter is intended for information purposes only and does not constitute an offer to buy or sell our products or services nor is it intended as investment and/or financial advice on any subject matter. Every effort has been made to ensure the accuracy of the content in this newsletter and all sources used are believed to be reliable, however OWM shall not incur any liability arising in connection with the information contained herein. Performance results for the OWM strategies referred to herein reflect total return figures which includes the reinvestment of dividends, interest and other earnings. Performance results for all periods are time-weighted based on monthly portfolio valuations. Past performance is not indicative of future returns and the value of investments and the income derived from them can go down as well as up. Future returns are not guaranteed, and a loss of principal may occur. Certain of the statements made may contain forward-looking statements, which involve known and unknown risk, uncertainties and other factors which may cause the actual results, performance or achievements of the Company, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. No endorsement of any third-party products, services or information is expressed or implied by any information, material or content referred to or included on, or linked from or to this Newsletter.

Your assets are held in Canada in a fully disclosed, segregated account at Interactive Brokers Canada Inc. ("IB"). IB's offices are located at 1800 McGill College Avenue, Suite 2106, Montreal, Quebec. IB is a member of and regulated by the Investment Industry Regulatory Organization of Canada ("IIROC"). IB is a qualified Canadian Custodian under applicable securities laws. IB is independent of Outcome. The assets in your IB account are not co-mingled with other clients' assets. IB is a member Canadian Investor Protection Fund ("CIPF"). CIPF, subject to condition and limits, safeguards your assets from the insolvency or bankruptcy of an IIROC member firm. You can find more information regarding CIPF at <u>https://www.cipf.ca</u>.

Your assets are subject to a risk of loss: (i) if IB becomes bankrupt or insolvent and CIPF coverage is insufficient to safeguard all your assets held by IB; (ii) if there is a prolonged and/or unrecoverable breakdown in IB's information technology systems; and, (iii) due to the fraud, willful or reckless misconduct, negligence or error of IB. Outcome has reviewed IB's reputation, financial stability, relevant internal controls and ability to deliver custodial services and has concluded that IB's system of controls and supervision is sufficient to manage risks of loss to your assets in accordance with prudent business practice.